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For people who have hearing loss  
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**Request under Freedom of Information Act 2000**

Thank you for your request for information which we received on 18 January 2018.

I am pleased to confirm the following.

**Please confirm the Heads of Departments for each of the following categories?**

- Dental Consumables ("E Class Code: IKB");
- Dental Laboratory Consumables ("E Class Code: IRB");
- Dental Implants ("E Class Code IKA");
- Orthodontic Materials/Consumables ("E Class Code: GGB");
- Dental Equipment ("E Class Code: IBB"); and
- Dental Laboratory Equipment ("E Class Code: ITL").

**Please confirm if the same person you have identified above is also responsible for the procurement of goods and services in each of the following categories?**

The Department Manager approves orders for goods which are then processed by Purchasing.

- Dental Consumables;
- Dental Laboratory Consumables;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Please indicate how decisions are made to procure goods and services in the following categories?**

All product and equipment is specified by clinical staff, procurement would seek alternative sources to establish more effective and efficient supply chains. Suggested products would then be subject to clinical trial through the Clinical Product Review Group. If clinical trials provide a positive outcome and there is a commercial benefit to the Trust in changing the source of supply, then the Trust would engage with the supplier.

**Are they evaluated prior to being accepted?**

No.

**Would this be part of a clinical evaluation or clinical trial?**

No.

Please provide the detail?

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Please could you advise who is responsible for the cost of your Dental Practices/Dental Care Services Provider(s) in your setting? Is it the CCG or is it the NHS Acute Trust/NHS Foundation Trust/NHS Health and Care Service?**

Not known

**Please identify who the main decision maker/influencer is, in either of the settings stated above, for each of the following categories?**

All product and equipment is specified by clinical staff, procurement would seek alternative sources to establish more effective and efficient supply chains. Suggested products would then be subject to clinical trial through the Clinical Product Review Group. If clinical trials provide a positive outcome and there is a commercial benefit to the Trust in changing the source of supply, then the Trust would engage with the supplier.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Please provide any reports you hold which include or illustrate your patient demographic and the most common treatments provided by your Dental Practices/Dental Care Services Provider(s), for your patient demographic?**

Not known

**Please list and confirm, as far as possible, what your average monthly usage is, for each product used, in each of the following categories?**

Not known

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Please confirm, what your total spend has been, during the last financial year (1<sup>st</sup> April 2016 to 31<sup>st</sup> March 2017), in each of the following categories?**

Please note the Trust does not categorise expenditure under the headings given below.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

Consumables 01/04/2016 to 31/03/2017 - £152,700

Lab equipment 01/04/2016 to 31/03/2017 - £3600

**Please provide a list of the suppliers that you currently purchase goods and services from in each of the following categories?**

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

NHS SUPPLY CHAIN

ORTHOCARE

ORMCO

3M UNITEK

SCHOTTLANDER

TOC

DB ORTHODONTICS

HENRY SCHEIN

TP ORTHODONTICS

MEDTRONIC LTD

KEY MED

TRISTEL

VISION SCIENCES

QED

De ROYAL

PENLON

CLAUDIUS ASH

DIXEY INSTRUMENTS

**Are you intending to collaborate with another healthcare entity to procure your goods and services in the following categories for your Dental Practices/Dental Care Services Provider(s)?**

All product and equipment is specified by clinical staff, procurement would seek alternative sources to establish more effective and efficient supply chains. Suggested products would then be subject to clinical trial through the Clinical Product Review Group. If clinical trials

provide a positive outcome and there is a commercial benefit to the Trust in changing the source of supply, then the Trust would engage with the supplier.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Can you please provide information on your current supply route for the following categories (e.g. NHS Supply Chain also known as DHL, Direct from a Third-Party Distributor; or Direct from a Manufacturer)?**

NHS Supply Chain and direct from manufacturer.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Do you currently have a contract in place for any of the following categories? If so when does each expire?**

No.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Can you provide information on how many delivery points you have for each of the following categories?**

One.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Can you provide information on how many locations you have that are holding stock in each of the following categories?**

One.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Can you provide information on what software platform you use for ordering goods and services in the following categories?**

Shared Business Services for all categories below.

- Dental Consumables;
- Dental Laboratory Consumables;
- Dental Implants;
- Orthodontic Materials/Consumables
- Dental Equipment; and
- Dental Laboratory Equipment.

**Please classify against the three bullet points below, which of those Dental Practices/Dental Care Service Provider(s), you are directly responsible for (within your setting/locality); what proportion provides:**

- A service to NHS patients only? 100% we are a hospital OMFS unit
- A service to both NHS and Private patients?
- A service to Private patients only?

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If you need any further assistance, please do not hesitate to contact us at the address above.

Yours sincerely,

Freedom Of Information Co-ordinator  
For and on behalf of Milton Keynes Hospital NHS Foundation Trust

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