Scoring of the qualitative element of PSCPs written submissions

This sheet enables you to enter the panel consensus scores for each criteria, for each PSCP, which should be a whole number out of 100. Sometimes, If there is a wide difference in scores, it can be helpful to agree which band the score falls within i.e. 70 - 80, prior to settling on a specific score. You should also enter individual criteria rationale against each score.

Scoring reference

Exceptional: Exceeds all criteria	**100**
Excellent: A positive match with all elements of criteria	**90**
Very Good: A positive match with most elements of criteria	**80**
Substantially meets: A positive match with at least two thirds of elements of criteria	**70**
Good: A positive match with over half of elements of criteria	**60**
Average: A positive match with at least half of the elements of criteria	**50**
Below Average: A positive match with less than half of the elements of criteria	**40**
Barely meets: A positive match with one third of the elements of criteria	**30**
Poor: Unacceptable on most counts	**20**
Very Poor: Unacceptable on almost all counts	**10**
Unacceptable: Non answer/unacceptable on everything	**0**

Major and Minor Works Schemes at Milton Keynes University Hospital NHS Foundation Trust

Completion date: 12/12/17

		Company A	Company B	Company C	Company D		
Cost Management	Score	**46**	**66**	**60**	**70**		
	Note	summary cost plan only, cost exceeds £13.5m, BAM £14.903m which is £400k higher than Kier GMP.	summary cost plan only, cost within £13.5m (GT £13.492m)	summary cost plan only, cost exceeds £13.5m. GRAHAM £13.725m. In excess of 70% market test cost plan	Full elemental cost plan, cost exceeds £13.5m, IHP £14.416m. 90%? Market tested costs.		
Delivery confidence	Score	**24**	**50**	**58**	**80**		
	Note	No VE list or costs. Complete end Oct 2019. 73 week programme. Lack of Trust confidence in delivery of an affordable project, BAM stated on page 4 they may not be able to identify the required level of VE savings.	very high level VE only, £524k. Complete end Oct 2019. 75 week programme	VE list and guide costs. Total VE £930k. Complete end Aug 2019, occupy and open by end Sept 2019. 66.5 week programme.	VE schedule and costs provided. Confident of VE saving of £1.619m. Complete end of Oct 2019. 65 week programme.		
Strength of team and leader	Score	**68**	**68**	**68**	**74**		
	Note			Local and track record of working together. Able to co-locate in hospital if required.	Clinical lead incl in team added value		
Relevant experience	Score	**66**	**72**	**66**	**74**		
	Note		more relevant and recent	Experience, understand importance and joint responsbility to achieve success at pre-construction stage.	Case studies identifying and demonstrating VE and innovation. Worked at MKUH under P21 programme. Detailed and delivered £1.2 on similar size project.		
Client satisfaction	Score	**68**	**70**	**70**	**70**		
	Note	client testimonials for projects delivered on time and within budget	Delivered affordable GMPs on all P21+ and P22 projects	Public and private health experience. Relevant examples of VE provided.	client testimonials for projects delivered on time and within budget		